



# North America Extravaganza

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Wildly Successful Herbalife Distributors



# THE 10 COMMANDMENTS of Wildly Successful Herbalife Distributors



# Commandment #1



# Do the Basics



# Do the Basics

- Use the Products
- Wear the Button
- Talk to People

# Commandment #2



# Create Your Statement of Desire



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- What is it you really want?
- Make your Dream Board
- What kind of commitment are you really willing to give?
- When do you intend for this to happen?



# Commandment #3



# Create Your Plan of Action



# Create Your Plan of Action

- Dream your future, BUT create your game plan!
- The Roadmap

# Commandment #4



# Take Responsibility



# Take Responsibility

- Don't wait for someone else to do it!
  - Your Upline
  - Your Downline
  - Your Family
  - Your Friends
  - Weather Change
  - Economy Change

# Commandment #5



# Change your Thinking – Change Your Life!





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Don't give up on your dreams because you are:  
too old, too tired, too broke, too fat, too single,  
still single or single again!!!!



# Commandment #6



# Manage your Expectations



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- The Rental Car Story

# Commandment #7



# Check Your Focus



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- Keep your integrity
- Be solution oriented
- Treat everyone with respect & dignity
- Recognize mistakes, but move on and learn from them
- Make sure what you are doing will motivate and encourage your team
- Keep Your Eyes on the Prize!



# Commandment #8



**Don't Get Stuck –  
If you are, quickly get “unstuck”!**



# Don't Get Stuck –

## If you are, quickly get “unstuck”!

- Take Little Steps – do something every day to advance to your goal
- Get Out!! – attend every STS, HOM, Training
- Check it off a List – Tally up your accomplishments ... great and small!
- Acknowledge the things that you do have control over and those you don't
- Call for Support – Your Herbalife family!



# Commandment #9



# Give Back



# Give Back

- Share what you know to help others succeed
- Believe that each person can succeed and make a difference
- Help make people feel good and capable
- Volunteer – STS, Committees, Casa Herbalife
- Be available – Someone was for you!

# Commandment #10



# Live in Gratitude





# Live in Gratitude

- Be grateful for the opportunity
- Be grateful for your Upline and Downline
- Be grateful for your friends and family
- Never forget where all of your Blessings come from, ever!