



1. YOUR GOALS

\$500.00

- a. Qualify to Supervisor as fast as possible (5,000 over 12 months or faster)
- b. Place a 500 VP order to become a Senior Consultant and get a 35% discount on your products
- c. Get 5 people on the products in the next 30 days and earn \$500.00
- d. Move up to the Silver Business Plan
- e. Register and attend for the next [live training](#)

2. YOUR RECRUITING PLAN

Work with your coach and use the training tools in your Recruiting Tab to build your business. Do the following:

- a.  5 - 7+ Decision Packages out per month via wheel slots, call me leads & personal advertising.
- b. WEAR THE BRAND WITH  **HERBALIFE.**
- c. Promote your business via Facebook and other social media tools. 
- d. Recruit from your customer base. Customers will get great results on the product and some will want to learn more about how to make money by selling them.

3. YOUR RETAILING PLAN

GET 15 retail customers (5 customer in the first month) Work with your coach and use the tools in your Retailing Tab to build your retail base:

GET 15

- a. Great Shape Today program, social media advertising (build a network of 1,000 people using Facebook) and the GST product newsletter (build a circulation list of 300 friends) OR host a Weight Loss Challenge/ Shake Party, social media advertising (build a network of 1,000 friends) and the GST product newsletter (build a circulation list of 300 friends).
- b. Be a product of the product – people will notice a difference in you on the product (energy & weight) and you will make sales naturally from your success.
- c. Invite 50 people per month into the Great Shape Today Community.
- d. WEAR THE BRAND WITH  **HERBALIFE.**

4. YOUR RESULTS

1 new distributor + \$80 gross profit = 5 new retail customers + to \$200 to \$300 gross profit = \$300 to \$400 gross profit

* Gross profit does not include advertising costs, which will vary depending upon a person's individual efforts and marketing budget.

5. YOUR TRAINING CALLS

MONDAYS
5PM PST

Great Shape Today Training Call
712-432-2900
Code: 2222#

WEDNESDAYS
5PM PST

Movie Night Product Training Call
916-233-3335
Code: 2222#

THURSDAYS
6PM PST

Retail Round Table Training Calls / Weight Loss
916-233-3335
Code: 2222#

MONDAYS & THURSDAYS
6:30PM PST

Weight Loss Challenge Training Calls
916-233-3335
Code: 2222#

* Talk to your Coach to choose which calls are most suitable and click here to print out the Training Call Calendars.

CALENDARS



TRAINING TIPS

1. Schedule these key calls into your calendar. People who are successful in this business get plugged in right away and are accountable to their business.
2. It is important that you stay on your path to Supervisor so that you qualify for a 50% discount, royalties and bonuses. All you need to do is 5,000 VP over 12 months (500 VP per month). Talk to your Coach on how you can qualify to Supervisor faster! It is important that you are consistent in your business plan - after 2 months you will have a total of 10 customers and you can make \$600-\$800 gross profit.

SELECT THIS PLAN

System Disclaimer: Use of the OBS training and marketing system (the "System") has contributed to successful business development for some distributors of multi-level marketing plans. This does not mean, however, that by using any or all of the System that you will have comparable results. Your own results will be based on, among other factors, your efforts, commitment and sales ability as an independent business operator, as well as external market factors. OBS and its agents expressly disclaim the making of and you acknowledge that you have not received any warranty, representation, undertaking, assurance or guarantee, express, implied or collateral, written or oral, as to the potential volume, profits or success of your business opportunity of being an independent distributor for a multi-level marketing plan supplier that may be realized through your use of the System. OBS is used by certain Independent Herbalife distributors. OBS has not made any investigation into the applicable laws regulating advertising in your jurisdiction, nor does OBS make any representations or warranties that the System complies with relevant law in your jurisdiction. It is your responsibility to determine whether the use of any part of the System within your jurisdiction complies with all relevant laws.

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